

**GAL OYA PLANTATIONS (PVT) LTD
REQUEST FOR PROPOSALS (RFP)**

Implementation of Sales Force Automation (SFA) System with SAP ERP Integration

Gal Oya Plantations (Pvt) Ltd hereby invites proposals from reputed and qualified vendors with proven experience in Sales Force Automation (SFA) solutions and SAP ERP integration for the implementation of a comprehensive SFA system.

Scope of Work

The selected vendor will be responsible for the design, development, implementation, and support of a Sales Force Automation (SFA) System integrated with SAP ERP. The system should include, but not be limited to, the following functionalities:

- Mobile-based sales operations
- Seamless integration with SAP ERP
- Real-time data capture, synchronization, and route management
- Distribution management with offline tracking capabilities

Eligibility Criteria

Prospective vendors must demonstrate

- Proven expertise in implementing SFA solutions
- Experience in SAP ERP integration
- Successful delivery of similar projects

RFP Document

Interested parties may obtain the detailed RFP document by visiting:

www.galoya.lk

Submission of Proposals

Completed proposals must be submitted on or before **06.04.2026** through one of the following methods:

- **Electronic Submission:** proposal@galoya.lk
- **Physical Submission:** Deliver in a sealed envelope marked “**Implementation of Sales Force Automation (SFA) System with SAP ERP Integration**”

Late submissions will not be considered

“Proposal for SFA System with SAP ERP Integration” to:

Chief Executive Officer

Gal Oya Plantations (Pvt) Ltd
Hingurana, Sri Lanka